MAY 2019 – WHAT’S INSIDE THIS EDITION

h2o Retailer of the Month: AsianaTelecomm in Los Angeles, California

Keep Offering Bonus Data

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The Ultimate $30 Plan

h2o Update

Follow h2o Direct on Facebook & Instagram

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Keep your Customer Connected to their Worlds with International Calling

Retailer Support

Download & Print Posters/Media
Tell us a little about the store.
When this store first opened it was mainly selling international phone cards for Korea and as we grew we added mobile sales and other services.

What makes AsianaTelecomm different from other wireless dealers?
What separates us from other dealers is that we offer a lot of different options, all multi carriers except for sprint. When a customer buys a device from us we go above and beyond, we make sure we transfer all of their information from their previous device, making sure they have all their pictures contacts etc. Our customer service sets us apart.

How does AsianaTelecomm keep up with the latest wireless trends?
We make sure to read tech news, from new device releases to new rate plans and features from all of the carriers we have in our store.

Tell us about your experience utilizing the h2o Direct portal.
It’s user friendly and it’s another great way to keep us informed about new services h2o can offer our customers.

What’s your favorite part about working with h2o Wireless?
Not a lot of our multi carriers support AT&T devices, h2o gives our customers the best service for their device.
Keep Offering Bonus Data

Bonus Months for Bonus Data!

- Offer bonus data to keep your customers streaming at 4G LTE speeds
- Bonus data is available for the first month and two subsequent recharges made by November 30, 2019
- Time is almost up! Offer expires July 31, 2019

<table>
<thead>
<tr>
<th>Monthly Unlimited Plan</th>
<th>$20</th>
<th>$30</th>
<th>$35</th>
<th>$40</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>500MB 1GB</td>
<td>3GB 6GB</td>
<td>4GB 5GB</td>
<td>7GB 8GB</td>
</tr>
<tr>
<td></td>
<td>4G LTE DATA</td>
<td>4G LTE DATA</td>
<td>4G LTE DATA</td>
<td>4G LTE DATA</td>
</tr>
</tbody>
</table>
The New
Standard Spiff is Here!

Beginning April 15, 2019, your Monthly Unlimited plan spiff has increased to the New Standard Spiff amount. When you activate with h2o Direct, you receive spiff INSTANTLY!

Sign up to h2o Direct now for exclusive features!

- Monitor your INSTANT h2o activation spiffs
- Watch Residuals grow with each recharge
- Sign up customers to Auto Recharge

Contact your h2o Master today to sign up and start earning Instant Spiffs, Residuals, and more with h2o Direct Now!

<table>
<thead>
<tr>
<th>Monthly Unlimited Plan</th>
<th>$20</th>
<th>$30</th>
<th>$40</th>
<th>$50</th>
<th>$60</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st Spiff</td>
<td>$10</td>
<td>$20</td>
<td>$20</td>
<td>$25</td>
<td>$30</td>
</tr>
<tr>
<td>2nd Spiff</td>
<td>$5</td>
<td>$10</td>
<td>$10</td>
<td>$10</td>
<td>$15</td>
</tr>
<tr>
<td>3rd Spiff</td>
<td>$5</td>
<td>$5</td>
<td>$10</td>
<td>$15</td>
<td>$15</td>
</tr>
<tr>
<td>Total Spiff</td>
<td>$20</td>
<td>$35</td>
<td>$40</td>
<td>$50</td>
<td>$60</td>
</tr>
</tbody>
</table>
For a limited time, give your customers double the 4G LTE data on the $30 Monthly Unlimited plan
For 3 months, new customers will receive 6 GB of 4G LTE Data for only $30
Time is almost up! Offer expires July 31, 2019
To better structure our plan offerings several changes will be made to h2o Wireless plans starting June 1, 2019.

$35 Monthly Unlimited Plan Discontinued
Existing customers will still be able to recharge. New activations will no longer be available on and after June 1, 2019.

$25 Pay As You Go Discontinued
Existing customers will still be able to recharge. New activations will no longer be available on and after June 1, 2019.

International Calling Features for Pay As You Go Discontinued
Effective June 1, 2019 h2o will no longer offer International Calling Features on h2o Pay As You Go plans. International texting will be unaffected. Monthly Unlimited plans will continue to offer international calling features and the h2o $20 Monthly Unlimited plan is a cost effective alternative for international features.
Follow h2o Direct on Facebook & Instagram

Connect to h2o Direct for live updates!

- h2o Direct News
- Contests & Sweepstakes
- Featured Dealers
- Spiff Information
- Q&A
More Lines for Less with Multi-Line

2 lines of Unlimited for $50,
4 lines of Unlimited for $100

- Unlimited Data, Talk, & Text
- Unlimited International Talk to over 50+ Countries
- 3GB LTE Data per line (unlimited at 2G thereafter)
- New Customer Offer

Earn more Spiffs with Multi-Line!

<table>
<thead>
<tr>
<th>Product</th>
<th>1st MONTH SPIFF</th>
<th>2nd MONTH SPIFF</th>
<th>Earn</th>
</tr>
</thead>
<tbody>
<tr>
<td>Multi-Line</td>
<td>$30</td>
<td>$55</td>
<td>$30</td>
</tr>
</tbody>
</table>

4 Lines

$85
When you sign up a customer to Auto Recharge through h2o Direct, you receive an Auto Recharge activation bonus and for every automatic recharge you receive an Auto Recharge residual.

Automate your customer’s wireless service with Auto Recharge!
See how you can earn $44 on a $30 h2o Monthly Unlimited Plan activation.

Sign up for h2o Direct Now to see what you could earn on all h2o plans!

Maximize your Spiffs with Auto Recharge

<table>
<thead>
<tr>
<th>Month</th>
<th>Total</th>
<th>Spiffs, Discounts, &amp; Residuals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Month 1</td>
<td>$21.80</td>
<td>$1.80 (6% RTR discount) + up to $20 Spiff</td>
</tr>
<tr>
<td>Month 2</td>
<td>$15.85</td>
<td>$4.50 (15% airtime discount) + up to $10 Spiff + $1.35 (5% residual)</td>
</tr>
<tr>
<td>Month 3</td>
<td>$6.35</td>
<td>up to $5 Spiff + $1.35 (5% residual)</td>
</tr>
</tbody>
</table>

You can earn $44 on a $30 h2o Monthly Unlimited Plan activation!
Keep your Customer Connected
to their Worlds with International Calling

- Free Unlimited Talk & Text to over 50+ countries on all h2o Monthly Unlimited plans
- Up to $20 Talk Credit for all other countries

How to Dial an International Phone Number
- Please remember to dial 0-1-1 + Country Code + Area Code + Phone Number when calling international.
  (For Calls to Canada or the Caribbean enter 1 + Area Code + Phone Number).

- Having issues dialing international?
  Use our local access number: (213) 808-6199.
Retailer Support

- Are you in CA, NY/NJ and want to receive a visit from an h2o Field Rep? Please email us at dealersupport@locus.net with your h2o Dealer Code to request a visit today.

- Have questions or need technical support? We’re here to help!
  Call us at (201) 913-5058 or Email us at dealersupport@locus.net.
Download Posters & Media for Your Wireless Store

- Unlimited Ecuador
- Unlimited S. Korea
- Unlimited Honduras
- Spiff Increase Memo
- Data Promotion Extended Memo